



# HOW TO SET DIFFERENT PRICING GROUPS IN POS

[1.0]

CRIMSEN

[02/11/2021]





**QNE**  
SOFTWARE

## QNE TIPS

Product : QNE Optimum

Version: 1.00

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### SCENARIO

User has defined Sales Price under Stock item and this is whole sales price. And now user would like to create Retail Price for those walk-in customers with using QNE POS system.

How to set it?

The screenshot shows the 'Stock Items' form in QNE Business Solutions. The form is titled 'Stock Items' and has a 'Stock #' field containing 'FLORA'. The 'Stock Name' field contains 'FLOWER'. The 'Sales Price' field is set to '9.00'. The 'Purchase Price' field is empty. The 'Created Date' is '03/11/2021'. The 'Presets Code' is 'General'. The form has a 'Details' tab selected, and the 'Customer Price' checkbox is checked. The 'UOM #', 'Sales Price', 'Sales Discount', 'Last Selling Price', 'Volume', and 'Floor Price' fields are visible. The 'Min Price', 'Purchase Price', 'Purchase Discount', 'Last Purchase Price', and 'Weight' fields are also visible.



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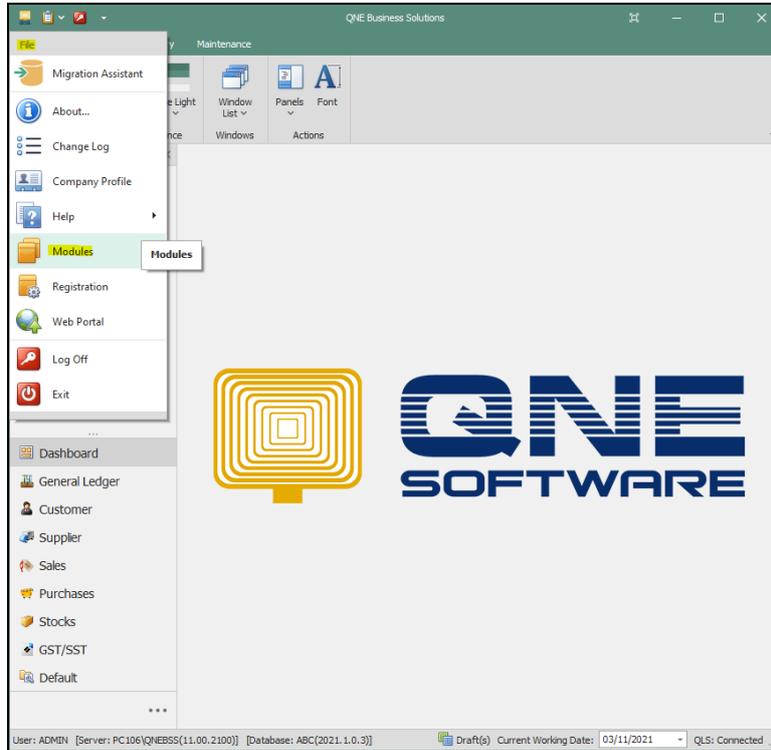
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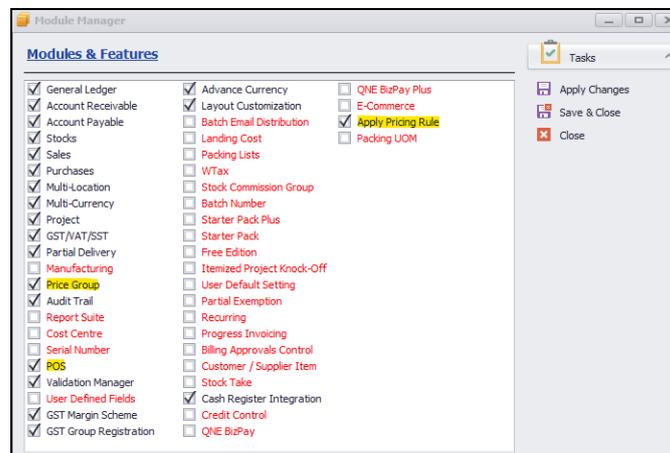
## SOLUTION

1. Go to File > **Modules**



2. Tick on **Price Group, POS** and **Apply Pricing Rule**. Click **Save & Close**

This additional modules incurs extra **charges**.





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3. Create a stock item with a normal selling price (Example whole sales price)

The screenshot displays the 'Stock Items' form in the QNE Business Solutions software. The form is titled 'Stock Item' and is for a stock item named 'FLOWER'. The 'Stock #' is 'FLORA'. The 'Created Date' is '03/11/2021'. The 'Sales Price' is set to '6.00'. The 'Purchase Price' is empty. The 'Sales Discount' is empty. The 'Last Selling Price' is empty. The 'Volume' is empty. The 'Floor Price' is empty. The 'Min Price' is empty. The 'Purchase Price' is empty. The 'Purchase Discount' is empty. The 'Last Purchase Price' is empty. The 'Weight' is empty. The 'UOH #' is 'LNET(S)'. The 'Stock Control' checkbox is checked. The 'Active' checkbox is checked. The 'Default Location' is empty. The 'Category' is empty. The 'Group' is empty. The 'Class' is 'General'. The 'Preset Code' is 'General'. The 'Details' tab is selected, showing fields for 'Multi-UOMs', 'Stock Control', 'Serial No', 'Batch No', 'Default GST/SST', 'Stock Bundle', 'Customer Price', 'Picture', 'Note', 'Files', and 'Others'. The 'Sales Price' field is highlighted in yellow.



4. Go to Stock > **Price Groups**. Create a **Group Code** and **Description**. Example we create for Retail

Key in the **Custom Price** of the selected stock item.

It is different price from the unit price created in stock item. In the case, it is more expensive example

RM 10

The screenshot displays the 'Price Groups' configuration window in QNE Business Solutions. The 'Group Code' is set to 'RETAIL' and the 'Description' is 'RETAIL'. Below the form, there is a table with columns: Stock, Category, Group, Class, UOM, Custom Price, Ref Price, Ref Cost, Discount, Margi..., Currency, Min Qty, From, To, and Active. A single row is visible for stock 'FLORA' with a Custom Price of 10.00 and a Ref Price of 9.00.

Stock	Category	Category	Group	Class	UOM	Custom Price	Ref Price	Ref Cost	Discount	Margi...	Currency	Min Qty	From	To	Active
FLORA					UNI...	10.00	9.00			0.00%	MYR				<input checked="" type="checkbox"/>

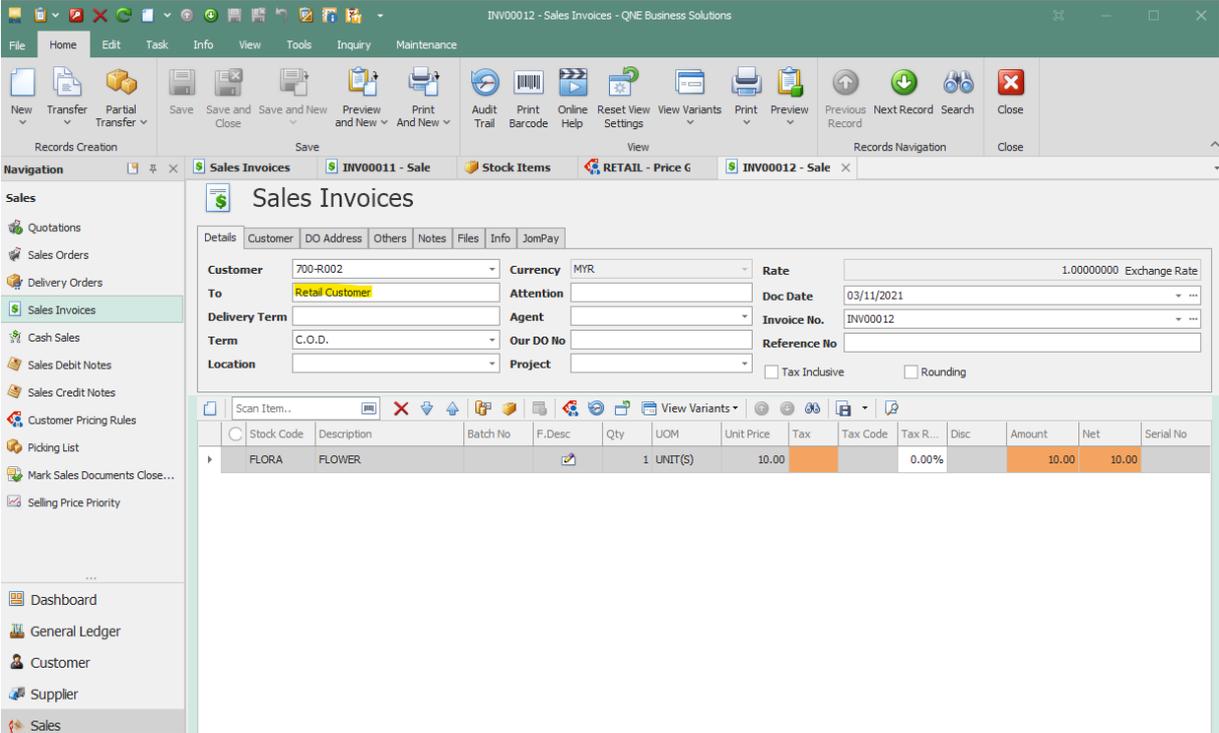
5. Define **customer** under this the price group.

Here are the customers you sold the item with the custom price created just now.

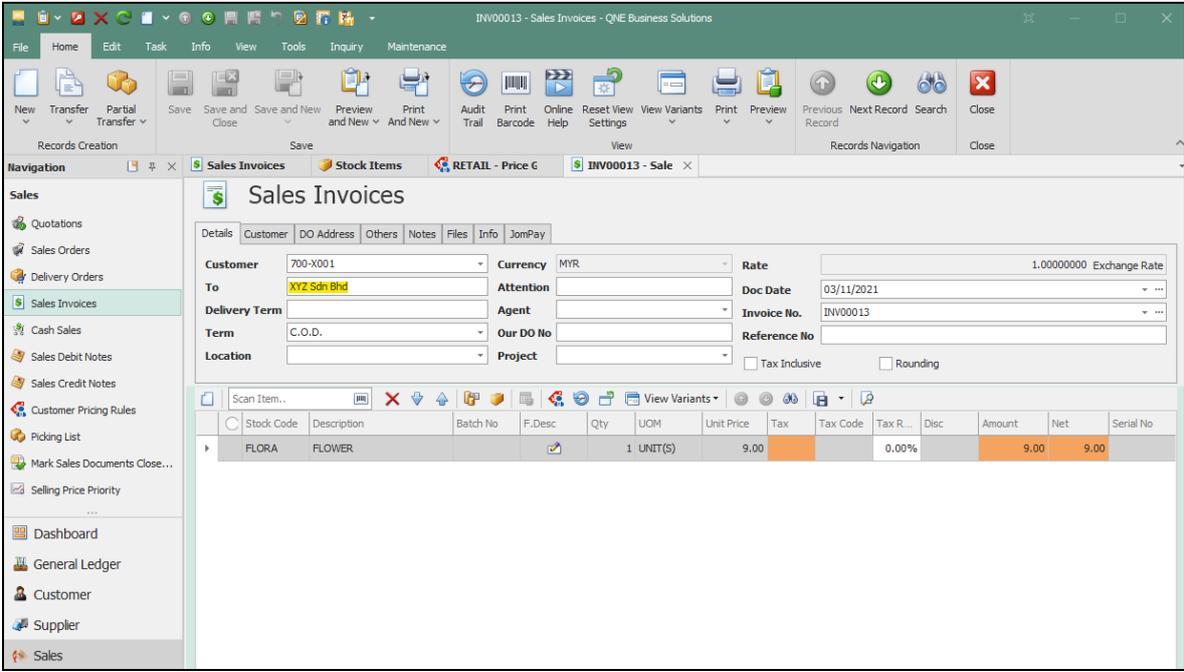


6. Go to Sales > Sales Invoices

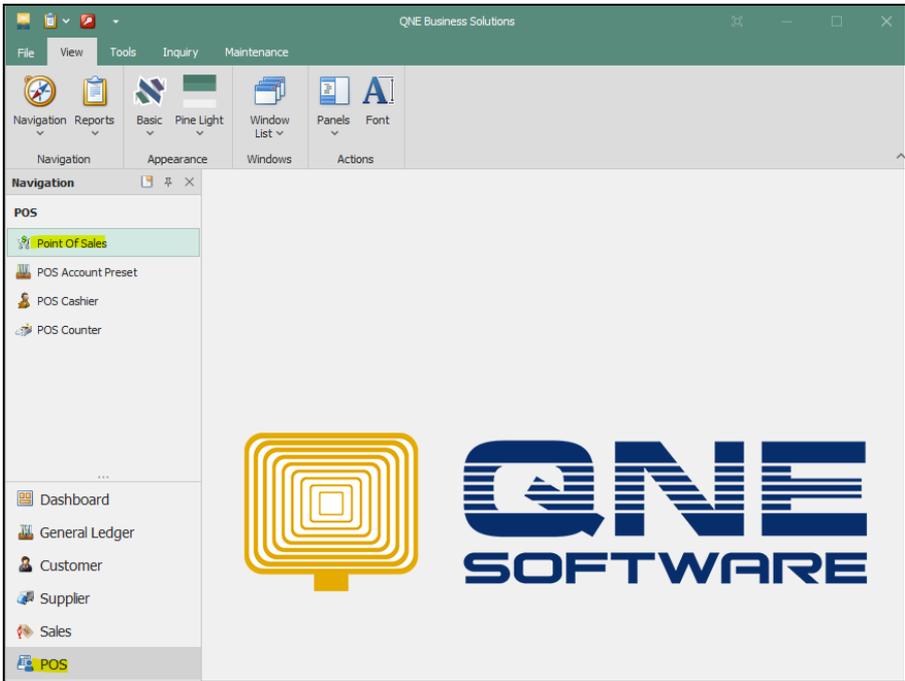
If you select the retail customer and the item we defined just now, system will automatically display as RM 10 which is the retail price



Choose the customer which is not under Retail Group, system will display the whole sales price as RM 9. So from here we can see that system will display the selling price based on Price Group.



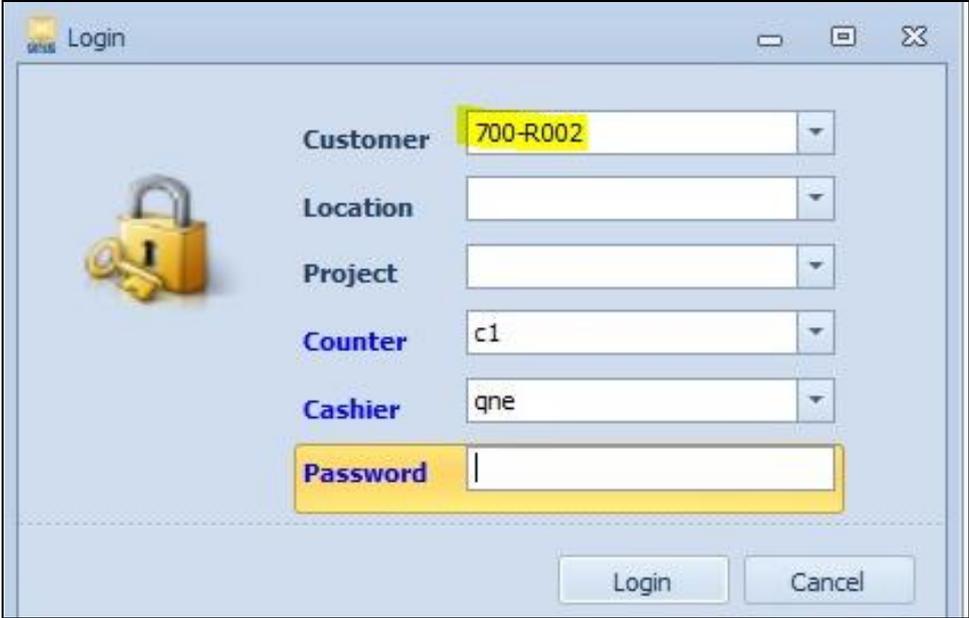
7. Go to POS > Point of Sales



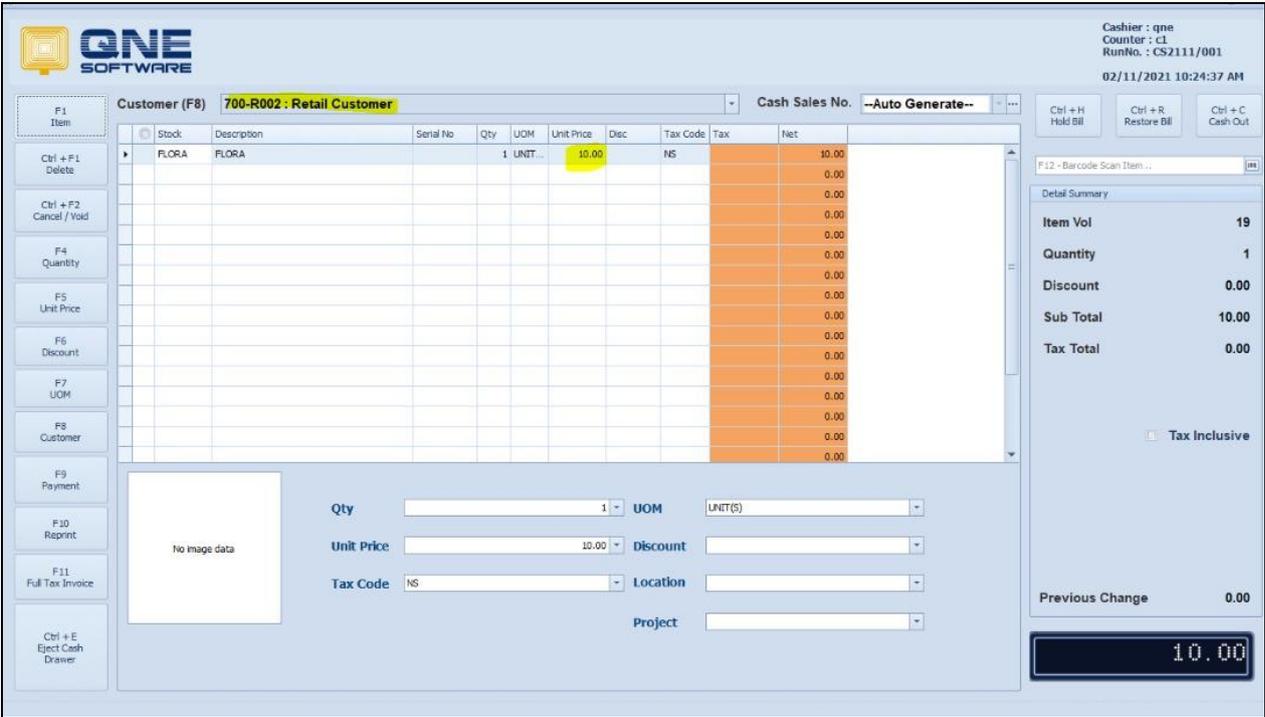


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8. Select the **customer** as the retail customer.



9. Click **F1 Item**. Select the stock item and its custom price will correspondingly appear as RM 10.



Note: You can click **F8 Customer** to change different customer if you have defined another price group

10. In conclusion, the selling price can be displayed with different prices using pricing group and POS.